

# CLIENT CASE STUDY

## The Challenge

National Retail Chain Rite Aid utilizing Storefront.com wanted to reduce costs and gain a more friendly user experience of software for their photo kiosk program. Rite Aid needed all existing 5000 + kiosks to be upgraded in a condensed timeline.



## The Solution

Achieved reduction in cost by value engineering utilizing partner relations. Upgraded 5000 kiosks in condensed timeline by implementing strategic planning and implementation/training of specialized team in addition to working with trusted partners to exceed distribution and installation expectations.



## What the client has to say...

“When you look back on a large project with hundreds of participants, there are those select few who stand out as the reason for it's success. That's Gerard. His commitment, leadership, drive, understanding and integrity are impressive and inspiring. He is a customer-centric results-oriented team leader that in our case delivered on-time on-budget in the face of significant challenges. I'd work with him again in a heartbeat and can genuinely recommend him without hesitation. Years later, you'll remember him as I do; as a key reason for your project's success”.

Murray MacDonald  
COO at Storefront.com